



Johnson Controls Security Solutions, LLC
Government Technologies



For Billing/Invoice questions - 1-800-428-7124
option 5
For Service/Technical questions - 1-800-428-7124
option 3

York County Government Building
1 Layman Way
Alfred ME 04002
Sourcewell Member #125758

Sourcewell Schedule Price Quote
CONTRACT #031517-TIS
Contract Modification 08.25.20

Return Purchase Order & Proposal to the
Local Account Manager listed below.
Thank you!

Local Account Mgr: Rick Strout
Local Account Mgr Phone: (207)318-2420
Local Account Mgr Email: Richard.James.Strout@JCI.com

Proposal Date: 10/29/21
Proposal Name: VSS
Compass Estimate #: 1-69KVBSM R1
Proposal Expires: 01/27/22

Proposal Prepared by:
Linda Jones
SLG Sales Support

Installation Charges:

Sourcewell Schedule Products	\$216,077.62
Sourcewell Installation Labor	\$82,852.00
Sourced or "Open Market" Goods	\$152,009.41

Installation Charge Summary: \$450,939.03

SW-MN Project Discount (OVER \$40,000): -\$4,509.39

Revised Total Installation Charge Summary: \$446,429.64

Annual Services:

Sourcewell Service	Advanced Option	2nd Year - Annual Maintenance Charges (One-Year warranty on Equipment and Labor is included for first year)	\$63,942.05
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Annual Service Charge Summary: \$63,942.05

SW-MN Project Discount (OVER \$40,000): -\$639.42

Revised Total Annual Service Charge Summary: \$63,302.63

Additional Notes:

- Note #1: Rates assume that neither the Davis Bacon Act ("DBA"), nor any other Prevailing Wage Act ("PWR") applies. If this is incorrect, please advise in writing before submittal of a purchase order and provide the applicable prevailing wage determination and we will provide a revised quote.
- Note #2: This proposal DOES NOT include any applicable Local, State, or Federal taxes.
- Note #3: Customer to provide Power and Telco Communications.
- Note #4: Price includes a One Year Warranty on Material and Labor.
- Note #5: Any award resulting from this proposal that is over \$10,000 or over 30 days from start to completion will be eligible for progress billing.
- Note #6: Please include Sourcewell Contract Number 031517-TIS on your Purchase Order.



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Qty.	Model	Description	Sourcewell Net Price	
			Each	Extended
4	IP08-240T-R4Z	NVR 4U RACK RECORDER, 8 IP CAM WINDOWS 10 (WIN10) 240TB SSD, HDMI	\$44,875.81	\$179,503.24
4	5000-20070	26" RACKMOUNT SLIDING RAIL KIT FOR EXACQVISION Z-SER CHASSIS & EL-1U	\$123.60	\$494.40
5	EN-SW18M-001	Eagle Eye Switch SW18m (16 Port Managed POE, with 2xGig Uplink)	\$510.15	\$2,550.75
4	ADWA1200B	200MM Vesa Single Arm Wall Mount Black	\$71.76	\$287.04
3	5506-211	BULLET-STYLE CAMERA ACCESSORY FOR F1005-E. 113DEG H-FOV. C-CLAMP AND A STAN	\$31.07	\$93.21
3	5506-951	T91G61 WALL MOUNT	\$226.20	\$678.60
3	01470-001	T91B57 POLE MOUNT 100-410MM ALUMINUM, FOR POLE DIA 4"-16"	\$130.35	\$391.05
7	5900-334	T8134 MIDSPAN 60W	\$178.33	\$1,248.31
4	01500-001	AXIS P3719-PLE NETWORK CAMERA, 15-MEGA PIXEL, (4 x Quad HD) MULTIDIRECTIONAL, 360° IR ILLUMINATION, WDR, LIGHTFINDER, INTEGRATED WEATHERSHIELD.	\$1,656.99	\$6,627.96
3	01473-001	AXIS T91B67 POLE MOUNT 65-165M	\$107.69	\$323.07
3	01021-001	Q3517-LV DN DOME, WDR, IK10 5MP VANDAL/IN. VF 4.3-8.6MM, HDTV 1080P/2MP/60FPS	\$1,245.67	\$3,737.01
7	5900-334	T8134 MIDSPAN 60W	\$178.33	\$1,248.31
11	DTK-MRJPOE	POE SURGE PROTECTOR 4 PAIR, RJ45 IN/OUT	\$69.42	\$763.62
9	5025-281	T8129 POE EXTENDER REPEATS THE DATA SIGNAL AND FWD TO THE CAMERA	\$225.56	\$2,030.04
6	SM8TAT2SA-NA	SMART MANAGED POE+ SWITCH (8) 10/100/1000BASE-T+ (2) 100/1000 SFP SLOTS	\$440.32	\$2,641.92
<u>SOURCEWELL CONTRACT ITEMS - AFTER WARRANTY - EXEMPT FROM MAINTENANCE:</u>				
49	EVIP-01	SINGLE IP CAMERA LICENSE	\$171.41	\$8,399.09
11000	710636BL	23-4P UTP-CMP SOL BC CAT6 FEP/LSPVC BLUE 1000FT BOXES	\$0.46	\$5,060.00



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Qty.	Model	Description	Sourcewell Net Price	
			Each	Extended
Sourced OR "Open Market" Goods				
5	C-01T-32S	WIN CLIENT 32 HD STREAMS 1TB	\$2,507.14	\$12,535.70
48	479243	T8640 POE+ OVER COAX ADAPTERS PAIR OF ETHERNET	\$432.61	\$20,765.28
3	10190674	QM43R-A 43" COMMERCIAL LED LCD DISPLAY 400 NIT	\$1,350.17	\$4,050.51
2	10190671	QM32R-A 32" COMMERCIAL 4K UHD LED LCD DISPLAY, 400 NIT	\$988.30	\$1,976.60
1	HT05B-002	DUAL MONITOR STAND - VERTICAL STACK SCREEN FREESTANDING	\$59.13	\$59.13
1	812259	B021-000-19-HD RACKMOUNT CONSOLE W/ 19" LCD, DVI OR VGA ADAPTER	\$1,269.67	\$1,269.67
1	401715	SURTD5000RMXLP3U SMART-UPS RT 5000VA 208V TO 208/120V	\$7,662.93	\$7,662.93
1	428494	SURT192RMXLB3U SMART-UPS RT 192V RM BATTERY PACK	\$1,804.01	\$1,804.01
17	01970-001	2X2 MP DUAL SENSOR MULTIDIRECTIONAL 360 DEGREE IR, P3715-PLVE	\$934.34	\$15,883.78
14	01592-001	AXIS P3245-LV DOME CAMERA 1080P VF LENS, FORENSIC, ZIPSTREAM, IK10	\$550.06	\$7,700.84
25	01190-001	T94S01P CONDUIT BACK BOX IK10+) BACK BOX WITH SEALED CO COMPARTMENT IP66/67	\$113.06	\$2,826.50
11	01767-001	Q9216-SLV WHITE 4MP IP66 LED H.264 + H.265 WITH ZIPSTREAM BUILT-IN MICHROPHO	\$1,091.56	\$12,007.16
1	02114-001	P1280-E THERMAL NETWORK CAMERA 208X156, 12 M/39.4 FT MULTIPLE STREAMS	\$830.41	\$830.41
7	01981-001	Q6010-E 60HZ OUTDOOR-READY 360 CAMERA 4X5MP SENSOR AT 25FPS	\$1,661.84	\$11,632.88
7	01974-004	Q6074-E 60HZ 720P IP PTZ DOME HD, H.265, OUTDOOR D/N, 30X OP POE, LIGHTFINDER 2	\$2,469.06	\$17,283.42
6	01620-001	P9106-V WHITE VANDAL WATERPRF IP FIXED DOME, 3MP, 130 DEG IK10, IP66, WDR	\$569.06	\$3,414.36
3	01513-001	T94N01D PENDANT KIT FOR P3717-PLV IP CAM, 1.5" NPS THREAD, WALL MOUNT	\$84.56	\$253.68
1	01595-001	P3247-LV DN DOME, IK10 IN VF 3-8MM PIRIS LIGHTFINDER 2.0 5MP@30FPS W/WDR	\$809.63	\$809.63



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			Each	Extended
2	10200314	02218-001 P3727-PLE, IP, 8MP, PTZ, LIGHTFIND, WDR	\$1,409.66	\$2,819.32
11	01048-004	P3807-PVE OUTDOOR READY CAMERA IP FIXED DOME, 30 FPS IN 8.3MP 180 DEGREE, WDR	\$1,281.56	\$14,097.16
2	01164-001	AXIS T91B47 100-410MM POLE MOUNT FOR INDOOR AND OUTDOOR INSTALLATION	\$80.76	\$161.52
2	01162-001	Q1786-LE FIXED BULLET 4 MP CAM HDTV, 32X OP, DAY/NIGHT, POE WDR,OPTIMIZEDIR,IP	\$1,329.06	\$2,658.12
2	01164-001	AXIS T91B47 100- 410MM POLE MOUNT FOR INDOOR AND OUTDOOR INSTALLATION	\$80.76	\$161.52
2	10107799	02025-001 TP3603 INDOOR CONDUIT BACK BOX A COMPLEMENT TO	\$51.20	\$102.40
3	10114113	02172-004 MIDSPAN, POE, SINGLE PORT, IEEE 802.3AT, TYPE 2 CLASS 4	\$82.55	\$247.65
48	437666/O	ASE6X6X4NK PULL BOX SCREW COVER .00X6.00X4.00 STEEL GRAY	\$18.86	\$905.28
<u>OPEN MARKET ITEMS - AFTER WARRANTY - EXEMPT FROM MAINTENANCE:</u>				
1	Local	Lift Rental	\$1,222.86	\$1,222.86
2320	Local	Conduit	\$1.79	\$4,152.80
1	Local	Lift Rental	\$1,714.29	\$1,714.29
1	Misc	Miscellaneous Materials (EMT/Flex,Box Fittings, Box Tampers, ETC.)	\$1,000.00	\$1,000.00
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SOURCEWELL Installation Labor				
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Installation Labor, Programming and Testing				\$82,852.00
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Total				\$450,939.03